



ALABAMA REAL ESTATE
COMMISSION
EMPOWER, CONNECT, AND EDUCATE

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March 7, 2024

Jerry Gearhart
3912 Ridgedale Street
Athens, AL 35613

Mr. Gearhart:

Thank you for your time and hospitality during my recent visit to your school. This letter will identify any regulatory concerns identified during the audit and make administrative suggestions, if needed.

You are doing an outstanding job as a school administrator and instructor! Your organization and management of records and resources was impressive. You use various tools and combine them into a very effective program for your students. The average instructor uses a single textbook and does not explore different methods of presenting material and managing students' progress. You have found methods that are very successful, as demonstrated by your excellent audit results and by your students' success with the license exam.

We appreciate the effective administration of your school and the work that you do to provide quality instruction to potential licensees. The priority that you place on your students' success was evident during my visit.

Again, your time and cooperation during the audit process is appreciated. I wish you continued success! Feel free to contact me any time with questions or concerns.

Sincerely,

Julie Norris
Education Specialist

Enclosure



EMPOWER Empowering the real estate professional and the consumer.



CONNECT Connecting the real estate professional and consumer to the resources they need.



EDUCATE Educating the real estate professional and the consumer.